

Treasurer’s report. 10 Months YTD to the end of January 2024

- *YTD Net Profit is (\$27,384) compared to 2022/23 Net profit of \$45,748*
- *January 2024 Net Profit is (\$1,011) compared to January 2023 Net Profit of \$27,858*
- *January 2024 Net Profit is down on December 2023 profit of \$9,982*

<i>KPI’s Jan 2024</i>	<i>MTH</i>	<i>YTD</i>	<i>Recommended</i>
<i>Bar Purchases/Sales</i>	<i>36%</i>	<i>40%</i>	<i>30-40%</i>
<i>Bar Wages/Sales</i>	<i>53%</i>	<i>40%</i>	<i>30-40%</i>
<i>Bar Net Surplus (Deficit)</i>	<i>\$2,459</i>	<i>\$64,222</i>	

<i>Kitchen Purchases/Sales</i>	<i>47%</i>	<i>48%</i>	<i>30%</i>
<i>Kitchen Wages/Sales</i>	<i>76%</i>	<i>58%</i>	<i>30%</i>
<i>Kitchen Net Surplus (Deficit)</i>	<i>\$(9,998)</i>	<i>(\$29,992)</i>	

Gaming January 2024

- *\$15,905 Authorized Purpose*
- *\$3,105 Reimbursement*
- *YTD Authorized Purpose Percentage =42.9% KPI >=37.12%*

Net Surplus

Jan \$15,658

YTD \$86,261

- There was discussion around the loss in the kitchen and how we can mitigate this.
- The kitchen is losing a lot of money during the day the staff costs are too high.
- Troy is looking at ways of lowering the staff costs
- We will look at closing the outside kitchen if it can't start making money.
- Maxine reiterated that we need to take a close look at our spending and manage costs.
- Kevin suggested that we carry out weekly stocktakes in the kitchen.

Moved that the aged payables be paid, and the treasurers report be accepted.

Moved Maxine

Seconded

Kevin

Carried

MANAGERS REPORT - FEB 2024

- **Membership:**
 - Approx 30 + Full members and Seasonal
 - We have approx. 950 full members compared to only 850 this time last year.
 - 300 members have not renewed from last year.
- **Staff**
 - We will be reducing staff down to two during the day.
- **Adjuncts**
 - Raffle sales have remained strong in February.
 - Darts and 8 Ball on Sunday's have restarted.
- **Maintenance**
 - Replacement Bark required for playground should now be put on hold until next summer.
 - Pothole is getting larger at the front entrance to the club.
 - A skip is to be placed in the carpark this Thursday with some volunteers required to remove some of the noxious weeds and plants we have ie privet

- Report re Extraction unit. Joe has determined there is little we can do regarding our extraction Unit, moving the fan could result in a fire risk.
- It is not handling the workload and requires constant maintenance and cleaning.
- **Kitchen**
 - The Kitchen has had some big meal nights in February and has had some very positive reports
 - New Members have been returning from signing up during the day and having evening meals.
 - The Kitchen is now closed on Monday and Tuesday evenings.
 - The new labelling and Food act laws have been implemented
 - The heat is still a concern in the kitchen which may have had a direct effect on the increase of illness in the Kitchen staff in Feb
- **Market Stall**
 - Both Market Stall holders wish to stay next summer
 - The Bric a brac ladies want to stay over the winter, and would like to know if they can re-negotiate a winter rate. Otherwise they will remain until the end of March.
 - Car Boot Market for Sat March 30th currently has 10 stall holders booked
- **Entertainment**
 - Unfortunately, Muroki has cancelled his gig in March due to the cost to perform here.
 - James Ray has been well attended in Feb.
 - Film Festival event has been lost as too expensive to be at the club.
- **Stocktake**
 - Variance report and Valuation report.
 - Major Variance on Export Quarts, this is solely due to staff error.
 - Staff pushing the correct buttons has improved
 - Losses for wine specifically red wines are due to the product not lasting very long in the heat and humidity.

- Tap beer is still accurate and in some cases up slightly. We may be over estimating the waste due to mispours.
- RTD'S and pack beer products accurate.

- **Health and Safety**
 - Several burns and cuts in the kitchen.
 - Pothole in the entrance. Requires repair Trip hazard.
 - Trip hazard from the gaming room to the smoking deck is repaired.
 - First Aid kit installed in the kitchen very low use this month.
 - I looked closely at our chemical storage and have removed any old or unidentifiable chemicals. The remaining chemicals have a low risk of contaminating any food products or water ways. We do not need at this stage to provide a cage or separate storage area.
 - Joe has looked at and measured up a cage for our gas storage.

- **Opening from 10am**
 - We have been open from 10am since the 9th of January.
 - We have had fantastic feed back and have signed up 50 new members in 3 weeks. The majority of whom are Raglan Locals

Top 5 reasons for Joining.

 1. It is now a welcoming environment.
 2. Not in town during the evening.
 3. Word of Mouth about the food and coffee
 4. They hear the food is better
 5. Great spot on the deck.

- Gaming has picked up with the introduction of day trade and has been strong this February.

- **Campervans**
 - We introduced a \$10 voucher in February to encourage campers to dine it has been received well so far. We have had 41 motorhomes park up compared to 30 last Feb. This is too early to make an assessment other than it is the first month in the current financial year we have more camper vans.

- **Club Trends**

- Bar sales and Kitchen sales up this month.
- Kitchen turnover up in Feb
- Wages up due to the kitchen and bar being open longer.
- 100 additional members compared to same time last year.
- Motor homes up this month
- Club Raffles same
- Tap beer has stayed the same which is a good result (DB FIGURES)
- Wine and soft drink sales continue to be strong.

GENERAL BUSINESS:

- Staff need to be talked to about using cell phones while customers are waiting
- The kitchen unattended for 15 mins with gas ovens left on - Troy to look into it

Meeting finished at 7.31