Raglan Club Executive Committee Minutes

Tuesday 30.05.2023

Present: Debbie Dalbeth, Brian Thurogood, Maxine Picard, Glenn Rangitonga, Gary Kite, John Joensen, Pablo Rickard, Craig Bridgman, Troy Leather

Apologies:

That the minutes from the meeting held on 02.05.2023 be held as a true and correct record.

Moved: Gary Seconded: Glenn Carried

Matters Arising:

- Glenn will arrange the marking of the carpark and fixing the asphalt. •
- Pablo and Glenn looking at the Capital Plan and Programmed Maintenance in time for the end of year Financials. Troy can enter regular maintenance onto the plan.
- Instead of painting the tiles black over the pool tables. The handyman can replace the stained ones with good ones from elsewhere and they can be painted black.
- Signs above the pool table need to be lowered so people can read them.
- Glenn will provide a concept for repairing the front.
- We have a digital projector we can use for events, funerals etc.
- We are going to use the same system for ordering the stock as we always have, as its too difficult to adjust the quantities if we order through pospro.

Correspondence:

Letter from Musician re promoting music at the club. We will reply thank you for your efforts, but our manager has the music in hand.

Bowling Club the pavers need repairing, John will have a look.

That the correspondence be accepted

Moved Debbie Seconded John Carried

Membership

That the membership be accepted according to the Clubs' criteria

Moved Debbie	Seconded Brian	Carried
		Curricu

Treasurer's report. 12 Months YTD to the end of April 2023

- YTD Net Profit is \$106,256 compared to 2021/22 loss of (\$3289)
- April 2023 profit is \$106,256 compared to April 2022 loss of (\$3289)
- April 2023 profit is up on March 2023 profit of \$32989 due to receiving an insurance claim of \$90,943 in April 2023

KPI's Mar 2023	МТН	YTD	Recommended
Bar Purchases/Sales	38%	38%	30-40%
Bar Wages/Sales	39%	39%	30-40%
Bar Net Surplus (Deficit)	\$12,013	\$12,013	

Kitchen Purchases/Sales	38%	38%	30%
Kitchen Wages/Sales	38%	38%	3%
Kitchen Net Surplus (Deficit)	\$6,418	\$6,418	

Gaming March 2023

- *\$11,259 Authorized Purpose*
- \$2,219 Reimbursement
- *YTD Authorized Purpose Percentage 54.91%*

Moved that the aged payables be paid, and the treasurers report be accepted.

Moved Maxine	Seconded	Gary	Carried
Moved that we accept the dra for the year:	ft financials a	and authorised pur	pose allocations

Moved Maxine	Seconded Pablo	Carried
--------------	----------------	---------

Managers' Report

Staff

- We have new staff who are doing well.
- All the staff have been introduced to a new daily log in system on Pos Pro that will commence next week to make staff hours more accurate.

Adjuncts

- Two bowlers have their duty manager's liquor licence.
- Raglan sport fishing club have some ideas for promotions at the Club,
- We can offer them some areas for storage, and they can possibly use the club for meetings etc.

Maintenance,

• Diesel heater needs work. The fan motor needs fixing still a week to ten days away.

Kitchen

• We are looking at changing the menu as some products aren't selling.

- The KPI Target of 30% for the kitchen is unrealistic Troy will look at a more realistic figure.
- The kitchen sales are up from last year.

Market stalls

• Waka Ama had a successful Market raising funds for their trip

Pricing.

- We will have to increase our pricing to maintain our margins.
- Mondays are still slow.

General business.

• We will start charging \$10 for membership until August.

Debbie suggested that due to raising costs, for next year we encourage members to use the digital membership card, don't get the little stickers and charge a fivedollar fee for those who want a plastic card.

Moved Debbie	Seconded Brian	Carried.		
That we allocate \$10,000 for a mural on the front of the Club				
Moved Brian	Seconded Pablo	Carried.		
Craig and Brian have proposed a marketing budget that he has given to the Committee. This will be set at \$3000 per year to start with and Craig and Brian				
can commence their marketing plar	۱.			

Moved	Brian	Seconded Craig	Carried
1110VCU	Drian		curricu

Troy has suggested that we get a shipping container and put it out the front and use it as a second food and bar area to tap into the brunch crowd in the summer. The committee discussed this and has decided we need more information and to look at the whole front area. Troy will get back to us with a costing and proposal. In two weeks on Tuesday the 13th we will meet and workshop how we want the front to look.

Two Notices of motion are in:

- 1. That we approve a lease to Wel Energy for 10 15 years to have carparks for electric charging.
- 2. That we accept the quote from Stendy and install solar panels on the roof at an estimated saving of \$11,000 per year.

Craig is standing down from the committee this year but will still be available to for the marketing committee. We will pick names for the other person to stand down and they can re-apply.

The AGM is on Sunday the 23rd July at 1pm.

The Garden bar needs work and ongoing maintenance.

Meeting finished at 8.22.