

Profit and Loss Report for Executive

Raglan Club Inc

For the month ended 28 February 2022

| | APR 2021-FEB 2022 | APR 2021-FEB 2022 % OF TRADING INCOME | APR 2020-FEB 2021 | APR 2020-FEB 2021 % OF TRADING INCOME |
|--------------------------------|-------------------|---------------------------------------|-------------------|---------------------------------------|
| Trading Income | | | | |
| Bar Meals | 705 | 0% | 146 | 0% |
| Bar Sales | 343,591 | 54% | 379,367 | 57% |
| Bowling Club Bar | 11,200 | 2% | 20,305 | 3% |
| Club Raffle Income | 16,891 | 3% | 20,713 | 3% |
| Coffee Income | 369 | 0% | 630 | 0% |
| Courtesy Bus Income | 1,925 | 0% | 2,266 | 0% |
| Donations | 214 | 0% | 648 | 0% |
| Entertainment | 2,923 | 0% | 18,689 | 3% |
| Hire Income | 261 | 0% | 272 | 0% |
| Kitchen Contract Income | - | - | 13,109 | 2% |
| Kitchen Income | 21,561 | 3% | - | - |
| Market Income | 5,713 | 1% | 3,974 | 1% |
| Motorhome Income | 8,367 | 1% | 10,795 | 2% |
| Rebates Received | 6,477 | 1% | 9,582 | 1% |
| Subscriptions | 18,317 | 3% | 23,113 | 3% |
| Vegus Income - Club | 181,061 | 29% | 149,120 | 23% |
| MSD Training & Wages Subsidies | 5,478 | 1% | 1,739 | 0% |
| Hire Car Parking Income | 5,304 | 1% | 6,044 | 1% |
| Hire The Pavilion Income | 870 | 0% | 989 | 0% |
| Total Trading Income | 631,227 | 100% | 661,501 | 100% |
| Cost of Sales | | | | |
| Bar Licences | 825 | 0% | 785 | 0% |
| Bar Meals | 1,244 | 0% | 127 | 0% |
| Catering Hospitality | 235 | 0% | 772 | 0% |
| Club Raffle Expenses | 3,807 | 1% | 5,660 | 1% |
| Coffee Expenses | 917 | 0% | 482 | 0% |
| Entertainment Expenses | 3,867 | 1% | 14,797 | 2% |
| Hospitality | 525 | 0% | 1,995 | 0% |
| Kitchen Expenses | 1,139 | 0% | - | - |
| Kitchen Purchases | 17,047 | 3% | - | - |
| Purchases - Lounge | 153,760 | 24% | 173,429 | 26% |
| Sundry Expenses | 30 | 0% | 26 | 0% |
| Wages | 220,919 | 35% | 137,358 | 21% |
| Wages - Bowling Club | 2,112 | 0% | 3,105 | 0% |
| Total Cost of Sales | 406,427 | 64% | 338,536 | 51% |
| Gross Profit | 224,800 | 36% | 322,965 | 49% |
| Other Income | | | | |
| Interest Income | 475 | 0% | 471 | 0% |

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|----------------------------------|-------------------|---|----------------------|---|
| Sundry Income | 3,123 | 0% | 440 | 0% |
| Wages Subsidy Applied - COVID-19 | 64,288 | 10% | 52,736 | 8% |
| Resurgence Support Payment | 20,491 | 3% | - | - |
| Total Other Income | 88,377 | 14% | 53,648 | 8% |
| Operating Expenses | | | | |
| Accident Compensation Levies | 1,074 | 0% | 698 | 0% |
| Accounting fees | 9,858 | 2% | 7,854 | 1% |
| Advertising | 705 | 0% | 455 | 0% |
| Audit fees | 3,250 | 1% | 3,000 | 0% |
| Bank Charges | 1,451 | 0% | 126 | 0% |
| Clubs NZ Seminars | - | - | 4,850 | 1% |
| Consultancy | - | - | 168 | 0% |
| Problem Gaming Levy | 1,653 | 0% | 1,344 | 0% |
| Donations Paid | 230 | 0% | 200 | 0% |
| Eftpos Expenses | 2,383 | 0% | 2,508 | 0% |
| Power & Gas | 26,809 | 4% | 22,884 | 3% |
| EMS Monthly Monitor Fee | 1,083 | 0% | 5,001 | 1% |
| Freight | 11 | 0% | 188 | 0% |
| Fuel Courtesy Bus | 2,050 | 0% | 1,892 | 0% |
| Gaming Duty | 42,384 | 7% | 34,450 | 5% |
| Gaming Expenses | 27 | 0% | 1,289 | 0% |
| Gaming Licences | 22,468 | 4% | 14,624 | 2% |
| Gaming Service Contract | 10,671 | 2% | 11,155 | 2% |
| General Expenses | 647 | 0% | 550 | 0% |
| Insurance | 17,563 | 3% | 16,788 | 3% |
| Interest-Other | 843 | 0% | 1,293 | 0% |
| Jackpots | 11,700 | 2% | 3,200 | 0% |
| Laundry & Cleaning | 3,196 | 1% | 2,378 | 0% |
| Legal Fees | 78 | 0% | - | - |
| Legal Fees - Court Proceedings | 70 | 0% | - | - |
| Licences | 1,414 | 0% | 1,307 | 0% |
| Member Purchases | 81 | 0% | 1,159 | 0% |
| Photocopier Expenses | 761 | 0% | 969 | 0% |
| Presentations & Bereavements | 80 | 0% | 52 | 0% |
| Printing & Stationery | 2,338 | 0% | 2,513 | 0% |
| R & M - Bar | 1,081 | 0% | 4,020 | 1% |
| R & M - Other | 18,585 | 3% | 29,918 | 5% |
| R & M Kitchen | 13,284 | 2% | 475 | 0% |
| R & M-Bowling Club | 1,343 | 0% | 2,685 | 0% |
| R & M-Courtesy Bus | 738 | 0% | 819 | 0% |
| R & M-Gaming Machines | - | - | 1,948 | 0% |
| Rates | 11,241 | 2% | 10,538 | 2% |
| Replacements < 1,000 - Club | 157 | 0% | 940 | 0% |
| Rubbish Removal | 1,904 | 0% | 2,154 | 0% |

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|--------------------------------------|-------------------|---------------------------------------|-------------------|---------------------------------------|
| Security | 476 | 0% | 1,307 | 0% |
| Security Camera Rental | 1,499 | 0% | 2,747 | 0% |
| Sky TV Expenses | 6,360 | 1% | 5,275 | 1% |
| Sponsorship | (78) | 0% | - | - |
| Staff Training | 260 | 0% | 632 | 0% |
| Subscriptions | - | - | 940 | 0% |
| Sundry Bar Expenses | - | - | 14 | 0% |
| Telephone, Tolls & Internet | 3,874 | 1% | 2,789 | 0% |
| Travelling & Accommodation | - | - | 1,113 | 0% |
| Management Service Provider | - | - | 1,949 | 0% |
| Lease - POS System | 4,877 | 1% | - | - |
| Water Rates | 1,254 | 0% | (629) | 0% |
| Replacements < \$1,000 - Kitchen | 1,530 | 0% | - | - |
| Member Vouchers Redeemed | - | - | 1,808 | 0% |
| Payroll Processing Fees | 214 | 0% | 79 | 0% |
| Depreciation - Kitchen Equipment | 6,925 | 1% | - | - |
| Total Operating Expenses | 240,403 | 38% | 214,413 | 32% |
| Net Cash Profit/(Loss) | 72,774 | 12% | 162,200 | 25% |
| Less: Non-Cash Expenses | | | | |
| Depreciation - Courtesy Bus | 1,297 | 0% | 1,853 | 0% |
| Depreciation - Gaming Machines | 32,178 | 5% | 19,298 | 3% |
| Depreciation - Other Assets | 29,642 | 5% | 31,004 | 5% |
| Total Less: Non-Cash Expenses | 63,118 | 10% | 52,155 | 8% |
| Net Operating Profit/(Loss) | 9,656 | 2% | 110,044 | 17% |