## **Profit and Loss Report for Executive**

## Raglan Club Inc For the 11 months ended 28 February 2021

|                                  | APR 2020-FEB 2021 | APR 2020-FEB<br>2021 % OF<br>TRADING INCOME | 1 APR 2019-28<br>FEB 2020 | 1 APR 2019-28<br>FEB 2020 % OF<br>TRADING INCOME |
|----------------------------------|-------------------|---|---------------------------|--|
| Trading Income                   |                   |   |                           |  |
| Bar Meals                        | 146               | 0%  | 246                       | 0%   |
| Bar Sales                        | 379,367           | 58%   | 450,480                   | 58%  |
| Bowling Club Bar                 | 20,305            | 3%  | 36,391                    | 5%   |
| Club Raffle Income               | 20,713            | 3%  | 20,171                    | 3%   |
| Coffee Income                    | 630               | 0%  | 1,124                     | 0%   |
| Courtesy Bus Income              | 2,266             | 0%  | 3,604                     | 0%   |
| Donations                        | 648               | 0%  | 4,176                     | 1%   |
| Dump Station Income              | -                 | -   | 9                         | 0%   |
| Entertainment                    | 18,689            | 3%  | 196                       | 0%   |
| Hire Income                      | 272               | 0%  | 1,545                     | 0%   |
| Kitchen Contract Income          | 13,109            | 2%  | 14,622                    | 2%   |
| Market Income                    | 3,974             | 1%  | 11,900                    | 2%   |
| Motorhome Income                 | 10,795            | 2%  | 10,871                    | 1%   |
| Rebates Received                 | 9,582             | 1%  | 6,920                     | 1%   |
| Sponsorship                      | -                 | -   | 2,261                     | 0%   |
| Subscriptions                    | 23,113            | 4%  | 24,323                    | 3%   |
| Vegus Income - Club              | 149,120           | 23%   | 174,529                   | 23%  |
| Hire Car Parking Income          | 6,044             | 1%  | 6,648                     | 1%   |
| Hire The Pavilion Income         | 989               | 0%  | 4,529                     | 1%   |
| Total Trading Income             | 659,762           | 100%  | 774,545                   | 100%   |
| Cost of Sales                    |                   |   |                           |  |
| Bar Licences                     | 785               | 0%  | -                         | -  |
| Bar Meals                        | 127               | 0%  | 402                       | 0%   |
| Catering Hospitality             | 772               | 0%  | 28                        | 0%   |
| Club Raffle Expenses             | 5,530             | 1%  | 3,448                     | 0%   |
| Coffee Expenses                  | 482               | 0%  | 542                       | 0%   |
| Entertainment Expenses           | 15,071            | 2%  | 1,704                     | 0%   |
| Hospitality                      | 1,995             | 0%  | 1,559                     | 0%   |
| Purchases - Lounge               | 173,429           | 26%   | 190,491                   | 25%  |
| Sundry Expenses                  | 26                | 0%  | 15                        | 0%   |
| Wages                            | 137,358           | 21%   | 122,361                   | 16%  |
| Wages - Bowling Club             | 3,105             | 0%  | 10,085                    | 1%   |
| Total Cost of Sales              | 338,679           | 51%   | 330,636                   | 43%  |
| Gross Profit                     | 321,082           | 49%   | 443,909                   | 57%  |
| Other Income                     |                   |   |                           |  |
| Gain on Disposal of Fixed Assets | -                 | -   | 240                       | 0%   |
| Interest Income                  | 471               | 0%  | 651                       | 0%   |
| Sundry Income                    | 3,449             | 1%  | 480                       | 0%   |

|                                  | APR 2020-FEB 2021 | APR 2020-FEB<br>2021 % OF<br>TRADING INCOME | 1 APR 2019-28<br>FEB 2020 | 1 APR 2019-28<br>FEB 2020 % OF<br>TRADING INCOME |
|----------------------------------|-------------------|---|---------------------------|--|
| Wages Subsidy Applied - COVID-19 | 52,736            | 8%  | -                         |  |
| Total Other Income               | 56,657            | 9%  | 1,372                     | 0%   |
| Operating Expenses               |                   |   |                           |  |
| Accident Compensation Levies     | 698               | 0%  | 390                       | 0%   |
| Accounting fees                  | 7,854             | 1%  | 8,777                     | 1%   |
| Advertising                      | 455               | 0%  | 379                       | 0%   |
| Audit fees                       | 3,000             | 0%  | 2,800                     | 0%   |
| Bank Charges                     | 126               | 0%  | 377                       | 0%   |
| Clubs NZ Seminars                | 1,298             | 0%  | 2,069                     | 0%   |
| Consultancy                      | 642               | 0%  | 415                       | 0%   |
| Problem Gaming Levy              | 1,344             | 0%  | 1,735                     | 0%   |
| Donations Paid                   | 200               | 0%  | 500                       | 0%   |
| Eftpos Expenses                  | 2,508             | 0%  | 3,809                     | 0%   |
| Power & Gas                      | 22,884            | 3%  | 26,066                    | 3%   |
| EMS Monthly Monitor Fee          | 5,001             | 1%  | 10,536                    | 1%   |
| Freight                          | 188               | 0%  | 16                        | 0%   |
| Fuel Courtesy Bus                | 1,892             | 0%  | 2,517                     | 0%   |
| Gaming Duty                      | 34,450            | 5%  | 36,751                    | 5%   |
| Gaming Expenses                  | 1,289             | 0%  | -                         | -  |
| Gaming Licences                  | 18,176            | 3%  | 14,740                    | 2%   |
| Gaming Service Contract          | 11,155            | 2%  | 11,155                    | 1%   |
| General Expenses                 | 550               | 0%  | 223                       | 0%   |
| Insurance                        | 16,788            | 3%  | 33,538                    | 4%   |
| Interest - Bank                  | -                 | -   | 1                         | 0%   |
| Interest-Other                   | 1,293             | 0%  | 2,164                     | 0%   |
| Jackpots                         | 3,200             | 0%  | 8,500                     | 1%   |
| Laundry & Cleaning               | 2,378             | 0%  | 2,708                     | 0%   |
| Licences                         | 1,307             | 0%  | 1,151                     | 0%   |
| Loss on Disposal of Fixed Assets | -                 | -   | 821                       | 0%   |
| Member Purchases                 | 1,159             | 0%  | 452                       | 0%   |
| Photocopier Expenses             | 969               | 0%  | 3,286                     | 0%   |
| Presentations & Bereavements     | 52                | 0%  | 139                       | 0%   |
| Printing & Stationery            | 2,513             | 0%  | 1,073                     | 0%   |
| R & M - Bar                      | 13,891            | 2%  | 2,752                     | 0%   |
| R & M - Other                    | 29,366            | 4%  | 12,755                    | 2%   |
| R & M Kitchen                    | 475               | 0%  | 2,120                     | 0%   |
| R & M-Bowling Club               | 2,529             | 0%  | 3,832                     | 0%   |
| R & M-Courtesy Bus               | 819               | 0%  | 1,668                     | 0%   |
| R & M-Gaming Machines            | 1,948             | 0%  | 383                       | 0%   |
| Rates                            | 10,538            | 2%  | 8,314                     | 1%   |
| Replacements                     | 940               | 0%  | 1,714                     | 0%   |
| Rubbish Removal                  | 2,154             | 0%  | 2,549                     | 0%   |
| Security                         | 1,307             | 0%  | 1,715                     | 0%   |
| Security Camera Rental           | 2,747             | 0%  | 2,747                     | 0%   |
|                                  | 2,171             | 0,0   | 2,1 11                    | 570  |

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|--------------------------------|-------------------|---|---------------------------|--|
| Sky TV Expenses                | 5,275             | 1%  | 6,987                     | 1%   |
| Staff Training                 | 493               | 0%  | -                         | -  |
| Subscriptions                  | 940               | 0%  | 1,232                     | 0%   |
| Sundry Bar Expenses            | 14                | 0%  | 423                       | 0%   |
| Telephone, Tolls & Internet    | 2,789             | 0%  | 2,765                     | 0%   |
| Travelling & Accomodation      | 1,113             | 0%  | -                         | -  |
| Uniforms                       | -                 | -   | 312                       | 0%   |
| Management Service Provider    | 1,949             | 0%  | 1,949                     | 0%   |
| Water Rates                    | (629)             | 0%  | 1,862                     | 0%   |
| Member Vouchers Redeemed       | 1,808             | 0%  | 9,259                     | 1%   |
| Total Operating Expenses       | 223,832           | 34%   | 242,424                   | 31%  |
| Net Cash Profit/(Loss)         | 153,906           | 23%   | 202,857                   | 26%  |
| Less: Non-Cash Expenses        |                   |   |                           |  |
| Depreciation - Courtesy Bus    | 1,853             | 0%  | 1,522                     | 0%   |
| Depreciation - Gaming Machines | 19,298            | 3%  | 6,590                     | 1%   |
| Depreciation - Other Assets    | 30,908            | 5%  | 29,212                    | 4%   |
| Total Less: Non-Cash Expenses  | 52,060            | 8%  | 37,324                    | 5%   |
| Net Operating Profit/(Loss)    | 101,847           | 15%   | 165,533                   | 21%  |