## Raglan Club Executive Committee Minutes Sunday 27/12/2020

**Present**: Debbie Dalbeth, John Joensen, Maxine Picard, Craig Bridgman, Gary Kite, Wheturangi Tepania, Pablo Rickard. **Apologies** Glenn Rangitonga

That the minutes from the meeting held on 01/11/2020 be held as a true and correct record.Moved:DebbieSeconded:JohnCarried

#### **Matters Arising**

New Jackpot display has been installed. The tangle of wires behind the bar has been fixed.

#### Correspondence

Quote from Rylock for windows for smoking deck. Will discuss as part of planned maintenance. Letter of thanks from the Coast Guard for allowing them to use the Bowling Club.

#### <u>Membership</u>

That the membership be accepted according to the clubs criteria							
Moved:	Debbie	Seconded	Gary	Carried			

#### Treasurers report

TREASURERS REPORT

YTD for November 2020

#### Profit and Loss 2020/2019

- 8 months ytd net profit is \$64,255 as opposed to the 2019 net profit of \$115,630
- Trading Income was down on last year by \$140,865
  - Bar Sales down \$98,583
  - Bowling Club Bar Sales down \$8,759
  - ✤ Hire Income down \$3,221
  - ✤ Gaming Income down \$21,373
  - ✤ Raffle Income down \$285
  - Courtesy Bus down \$1,341
  - ✤ Motor Home Income up \$24
  - ✤ Market Income down \$6,050
- Cost of Sales was down on last year by \$36,954 due to
  - ✤ Wages up \$1,314
  - Bar Purchases down \$24,499
  - Raffle expenses up \$1,833
  - Entertainment expenses up \$9,458

- Operating Expenses were down on last year by \$36,198
  - ✤ Accounting Fees down\$2,000
  - Power & Gas down \$3,898
  - Jackpots down \$4,900
  - ✤ Sky down \$1,856
  - Gaming Duty down \$9,933
  - Photocopier Expenses down \$1,391
  - ✤ R&M up \$4,644
  - Members Vouchers Redeemed down \$5,598

### November 2020 / November 2019

November 2020 net profit was (-\$7,498) as opposed to November 2019 net profit of \$16,852

- Trading Income was up \$4,289 due to
  - Bar sales down \$14,878
  - ✤ Gaming Income up \$2,167
  - Motor Home Income up \$300
  - Hire Income down \$90
  - Bowling Club Bar up \$1,505
  - Market Income down \$1,522
  - Club Raffle Income up \$500
  - Courtesy Bus down \$186
  - Subs down \$347
- Cost of Sales was up \$21,641 due to
  - ✤ Wages up \$3,309
  - Purchases up \$7,678
  - Entertainment Expenses up \$9,250
  - Club Raffle Expenses up \$1,403
- Operating expenses was down \$1,528 due to
  - Accounting Fees down \$500
  - Courtesy Van Fuel up \$100
  - ✤ R & M up \$3,092
  - ✤ Jackpots down \$1.000

## Authorised Purpose

November transfer \$21,563

Matter arising:

• The increase in wages could be explained because November 2019 had 4 paydays and November 2020 had 5 paydays. Base hourly pays have also increased this year,

however, we need to keep an eye on wages that we are staffed appropriately and wages don't creep up without an increase in income.

• Income was down on last November as Ecolab fishing competition was in November 2019 and it was in December 2020.

I move that the Treasurers report, along with the authorised purpose amounts as per the spreadsheet prepared by Bizworx, and the Aged Payables be accepted.

Moved:		Maxine	Seconded	Gary	Carried		
Monthly Operations Report – November 2020							
GENERAL:	0	New lights are up thanks to Bill, the miss in restaurant especially.	ey look fantas	tic, a few more	wouldn't go a		
Membership:							
Cleaning	0	Newsletter – needs to go out this week – Annie Crummer & Fleetwood Mac					
	0	Jae Carpet cleaners coming to quote in January to steam clean the carpet & chairs					
Kitchen:	0	BBQ area to be cleaned once a wee	ek.				
	0 0 0	Opening hours an issue for member Bar Snack menu to be reviewed Community Christmas lunch was a time \$688 taken in 2.5 hours – wor	great success	. Bar was busy	the whole		
Restaurant:							
	0	Continuous improvement to décor start. Wall to be painted to uplift the area	-		l be a good		
<ul> <li>New pendant lighting to be put up by electrician – electricians busy</li> <li>Furniture:</li> </ul>							
		White chairs not really going to we suitable alternative for restaurant.	ork, suggestion	n to on sell ther	n and find		
Concert Events:							
•	Tic	kets to Annie selling well – 120 to date, Lighting and sound all organised					

- Fleetwood Mac tickets on-sale tomorrow
- Small advert went into the last Chronicle and a full page in the Holiday guide (wasn't expecting a full page)

- Re-send info to members via newsletter this week
- Penni will be singing prior to Annie,
- Staffing levels tight but we are streamlining the bar to make it more efficient

## NZMCA:

• New signage in the process of being designed

## Club Signage:

• After discussions with sign company. Surf Boards more complex than originally thought. Debbie & I have discussed an alternative idea utilising the one surf board all ready to go. Meeting with sign company again this week.

## Reps:

- Sol promo launched
- Fishing pack competition in full swing drawn on 15<sup>th</sup> Jan
- Montieths umbrellas on back order

## Bar:

• New fridge will be installed in January

# Adjuncts:

• Christmas party well attended by some of the adjuncts

# Sponsorship:

- Met with Satnam from 4 square and thanked him we are working on ways to enhance his sponsorship
- Top Cut & 4 Square were given 2 tickets each to Annie Crummer as a thank you
- Sponsorship proposal in progress

# Pop up boutiques/shops:

• Graham the 'Popcorn' stall holder had his marquee stolen from in front of the Club on Christmas Eve. Police are involved. The Club provided video footage as did Thirsty Liquor. Marquee turned up out near the campground totally wrecked.

# **UPCOMING EVENTS:**

# Raglan Club:

- Weekly Zumba
- Private functions
- 31 Dec NYE Concert with Annie Crummer
- 31 January Fleetwood Mac Dreams Show

## **Bowling Club:**

• 31 Dec – Public roll up – bar required

Thank you for your continued support 😊

### Trudi Peet Operations Manager

#### **General business**

- The Terminal at the Bowling Club is mobile and can accept Credit cards.
- Clubs NZ Conference 19<sup>th</sup> March: Several committee members have shown a willingness to attend and we will make bookings asap as it will be cheaper.
- A Capital maintenance plan has been sent out to committee members for discussion.
- The front driveway area needs a cleanup, Craig has volunteered to do this.

Meeting finished at 5.15 pm

D K Dalbeth

President Raglan Club