

# Profit and Loss Report for Executive

Raglan Club Inc

For the 8 months ended 30 November 2019

	APR-NOV 2019	APR-NOV 2019 % OF TRADING INCOME	APR-NOV 2018	APR-NOV 2018 % OF TRADING INCOME
<b>Trading Income</b>				
Bar Meals	168.72	0.03%	330.56	0.06%
Bar Sales	335,856.94	59.81%	360,222.99	65.29%
Bowling Club Bar	23,055.67	4.11%	17,587.04	3.19%
Cigarettes	-	-	2.08	0.00%
Club Raffle Income	15,960.87	2.84%	5,685.09	1.03%
Coffee Income	918.77	0.16%	1,120.01	0.20%
Courtesy Bus Income	2,604.99	0.46%	4,202.75	0.76%
Donations	3,076.05	0.55%	2,199.93	0.40%
Dump Station Income	8.70	0.00%	-	-
Entertainment	-	-	2,052.17	0.37%
Hire Income	809.44	0.14%	5,575.59	1.01%
Kitchen Contract Income	10,113.05	1.80%	3,306.11	0.60%
Market Income	6,074.07	1.08%	1,004.32	0.18%
Motorhome Income	6,666.84	1.19%	6,324.16	1.15%
Rebates Received	6,919.92	1.23%	6,506.94	1.18%
Sponsorship	1,913.01	0.34%	3,699.96	0.67%
Subscriptions	21,497.11	3.83%	23,234.02	4.21%
Vegus Income - Club	117,614.25	20.95%	108,678.87	19.70%
Hire Car Parking Income	5,504.43	0.98%	-	-
Hire The Pavilion Income	2,770.58	0.49%	-	-
<b>Total Trading Income</b>	<b>561,533.41</b>	<b>100.00%</b>	<b>551,732.59</b>	<b>100.00%</b>
<b>Cost of Sales</b>				
Bar Licences	-	-	501.74	0.09%
Bar Meals	314.67	0.06%	335.66	0.06%
Catering Hospitality	27.83	0.00%	527.51	0.10%
Club Raffle Expenses	2,993.46	0.53%	2,697.98	0.49%
Coffee Expenses	454.85	0.08%	556.31	0.10%
Coffee Machine Lease	-	-	1,479.24	0.27%
Entertainment Expenses	139.13	0.02%	565.22	0.10%
Hospitality	1,514.70	0.27%	1,060.23	0.19%
Purchases - Lounge	142,399.00	25.36%	140,295.64	25.43%
Sundry Expenses	15.22	0.00%	233.64	0.04%
Till Hire	-	-	260.00	0.05%
Wages	89,228.77	15.89%	119,515.65	21.66%
Wages - Bowling Club	7,584.52	1.35%	-	-
<b>Total Cost of Sales</b>	<b>244,672.15</b>	<b>43.57%</b>	<b>268,028.82</b>	<b>48.58%</b>
<b>Gross Profit</b>	<b>316,861.26</b>	<b>56.43%</b>	<b>283,703.77</b>	<b>51.42%</b>

	APR-NOV 2019	APR-NOV 2019 % OF TRADING INCOME	APR-NOV 2018	APR-NOV 2018 % OF TRADING INCOME
<b>Other Income</b>				
Gain on Disposal of Fixed Assets	240.38	0.04%	-	-
Interest Income	195.21	0.03%	42.47	0.01%
Sundry Income	2.72	0.00%	1,119.05	0.20%
TAB Commission	-	-	1,126.52	0.20%
<b>Total Other Income</b>	<b>438.31</b>	<b>0.08%</b>	<b>2,288.04</b>	<b>0.41%</b>
<b>Operating Expenses</b>				
Accident Compensation Levies	389.57	0.07%	1,676.59	0.30%
Accounting fees	8,103.56	1.44%	9,623.29	1.74%
Advertising	290.76	0.05%	908.15	0.16%
Audit fees	2,800.00	0.50%	2,800.00	0.51%
Bank Charges	364.97	0.06%	1,347.71	0.24%
Clubs NZ Membership Fee	-	-	419.55	0.08%
Consultancy	365.00	0.07%	(35.00)	-0.01%
Problem Gaming Levy	1,389.00	0.25%	1,547.42	0.28%
Donations Paid	500.00	0.09%	-	-
Eftpos Expenses	1,910.34	0.34%	1,924.12	0.35%
Power & Gas	19,621.08	3.49%	21,028.85	3.81%
EMS Monthly Monitor Fee	7,662.73	1.36%	2,919.66	0.53%
Freight	-	-	160.00	0.03%
Fuel Courtesy Bus	1,667.36	0.30%	2,009.27	0.36%
Gaming Duty	27,884.47	4.97%	23,806.44	4.31%
Gaming Expenses	389.88	0.07%	-	-
Gaming Licences	14,740.08	2.62%	20,846.75	3.78%
Gaming Service Contract	8,280.00	1.47%	9,315.00	1.69%
General Expenses	189.16	0.03%	2,903.26	0.53%
Insurance	12,179.40	2.17%	12,364.72	2.24%
Interest - Bank	-	-	0.12	0.00%
Interest-Other	1,786.08	0.32%	4,490.58	0.81%
Jackpots	8,000.00	1.42%	3,350.00	0.61%
Laundry & Cleaning	1,979.68	0.35%	2,966.71	0.54%
Legal Fees	-	-	2,506.74	0.45%
Licences	900.61	0.16%	2,079.55	0.38%
Loan Interest	-	-	3,444.21	0.62%
Loss on Disposal of Fixed Assets	820.78	0.15%	-	-
Member Purchases	202.10	0.04%	2,225.85	0.40%
Photocopier Expenses	2,359.39	0.42%	2,950.27	0.53%
Presentations & Bereavements	86.96	0.02%	98.57	0.02%
Printing & Stationery	773.24	0.14%	519.58	0.09%
R & M - Bar	2,481.02	0.44%	2,284.64	0.41%
R & M - Other	8,777.64	1.56%	5,773.60	1.05%
R & M Kitchen	1,849.70	0.33%	3,617.75	0.66%
R & M-Bowling Club	3,505.36	0.62%	1,150.07	0.21%
R & M-Courtesy Bus	720.83	0.13%	2,723.44	0.49%
R & M-Gaming Machines	273.10	0.05%	390.00	0.07%
Rates	5,554.24	0.99%	6,178.93	1.12%
Replacements	1,713.81	0.31%	1,696.88	0.31%
Rubbish Removal	1,579.96	0.28%	2,582.10	0.47%

	APR-NOV 2019	APR-NOV 2019 % OF TRADING INCOME	APR-NOV 2018	APR-NOV 2018 % OF TRADING INCOME
Security	1,217.51	0.22%	3,148.51	0.57%
Security Camera Rental	1,998.16	0.36%	1,998.16	0.36%
Sky TV Expenses	5,045.76	0.90%	5,194.44	0.94%
Sponsorship	-	-	260.87	0.05%
Staff Training	-	-	1,442.39	0.26%
Subscriptions	1,232.30	0.22%	71.74	0.01%
Sundry Bar Expenses	422.85	0.08%	-	-
TAB Expenses	-	-	1,303.60	0.24%
Telephone, Tolls & Internet	2,022.89	0.36%	3,010.71	0.55%
Uniforms	312.02	0.06%	-	-
Management Service Provider	1,169.64	0.21%	-	-
Water Rates	1,304.92	0.23%	-	-
Prior Period Adjustment - TAB	-	-	5,000.00	0.91%
Member Vouchers Redeemed	7,405.00	1.32%	-	-
<b>Total Operating Expenses</b>	<b>174,222.91</b>	<b>31.03%</b>	<b>188,025.79</b>	<b>34.08%</b>
<b>Net Cash Profit/(Loss)</b>	<b>143,076.66</b>	<b>25.48%</b>	<b>97,966.02</b>	<b>17.76%</b>
<b>Less: Non-Cash Expenses</b>				
Depreciation - Courtesy Bus	1,086.96	0.19%	195.89	0.04%
Depreciation - Gaming Machines	2,659.11	0.47%	4,431.84	0.80%
Depreciation - Other Assets	23,337.41	4.16%	23,696.07	4.29%
<b>Total Less: Non-Cash Expenses</b>	<b>27,083.48</b>	<b>4.82%</b>	<b>28,323.80</b>	<b>5.13%</b>
<b>Net Operating Profit/(Loss)</b>	<b>115,993.18</b>	<b>20.66%</b>	<b>69,642.22</b>	<b>12.62%</b>