

Presidents Report July 2019

Hi Members

Wow, what a year we've had. It is awesome to hear people talking about what a great atmosphere the Club has again and to see people coming to the Club and enjoying their sport, the restaurant and catching up with friends. The whole purpose of the Club is to provide that safe space for members to meet and socialise.

Behind the scenes this year the Executive and staff and have been flat out cutting costs, looking for ways to increase revenue and looking at alternative income streams.

We trialled having temporary shops at the front of the Club over summer and learnt a lot along the way. We now have the front looking really tidy, with bollards, a one way street going through and designated areas for shops and for trucks to unload. This is an important income for the Club where we can take advantage of our prime position on the main street with minimal outgoing costs to us.

You may have seen the flash new deck at the front of the Club. It's licensed and a nice spot to watch the town go by over the summer. We just need some outdoor furniture so any suggestions are welcome.

We have revitalised the garden bar and licensed it for the first time ever. It has been fenced with an acoustic fence and a kids playground so families can enjoy the outdoors with dinner and a drink while the kids play.

It's great to see interclub events happening again, with visits from other clubs. This brings outside income in and fosters friendships between clubs. Thanks to all the organisers and participants we hope this goes from strength to strength.

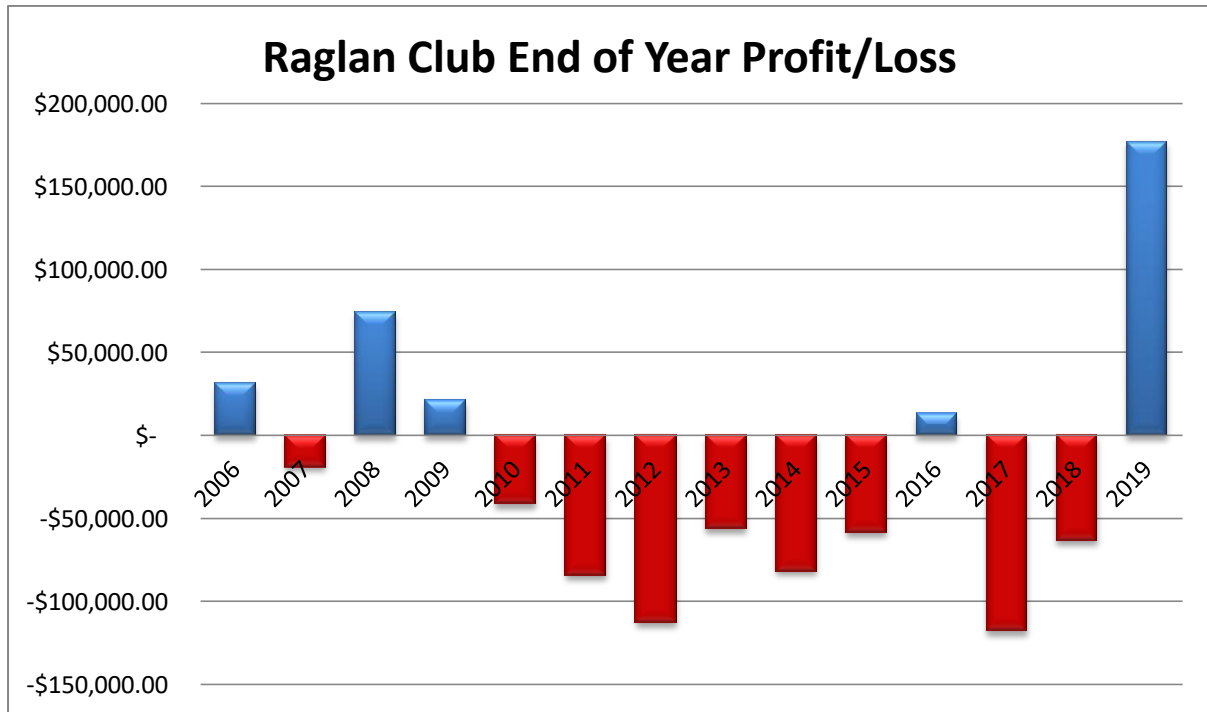
Jackpot joker is really popular and a bit of fun along with the chance to win \$1,000. The Club raffles are still really popular on Wednesday and Fridays along with the \$500 members draw and \$ in the bucket.

Another welcome addition to the Club is our new caterers, Jillian and Andrew Rabbitt who took over the LHB restaurant. They are providing excellent food and service and we've had nothing but positive reviews. Make sure you visit them for dinner and dessert.

Another major change this year has been introducing a new accounting package, Xero. This replaced the old outdated system and has given the Executive visibility and control of the finances like never before. This transparency has been vital to enable us to better manage the finances, track incomings and outgoings and meet the new auditing and DIA requirements.

We've had a few big bills come through this year which is to be expected after years without maintenance. A new chiller unit was installed, the two air con units had to be repaired, the

diesel heater that lasted 30 years had to be replaced, roof repairs and our van is pretty much toast. However, through all this we have had a record profit year which has allowed us to pay all the bills and repay all bank and member loans. The Club is now loan free. To show you how extraordinary this is, the below is a graph of the Club's end of year profit and loss from 2006 until now.



We had budgeted to increase the subs this year but now we are recommending subscriptions stay at \$30 per person or \$50 per couple.

I would like to thank our sponsors, the Executive, staff, volunteers and members for really coming through this year and turning the club around. Hopefully we can continue on this same track over the next few years.

Regards

Debbie Dalbeth

Raglan Club President